

# FINANCIAL MANAGEMENT ACCOUNTS RECEIVABLE



## Key Benefits



- Tracking customers
- Manage overdue accounts easily
- Automated recurring invoices
- Multiple delivery addresses
- Sophisticated discount options
- Detailed sales analysis
- Collect cash on time
- Easy collection via direct debits
- PCI compliance for credit cards
- Hassle-free refunds

# Greentree® Accounts Receivable

In today's hectic business world, time is critical. Nowhere is this more important than in your company's Accounts Receivable department - the nerve centre of your accounting operations - where a good portion of the information that can make or break your business is stored.

## Tracking customers

Customers can be quickly located using a wide range of search criteria. Use your mouse or function keys to scroll through the customer file, depending on your personal preference. Individual customer accounts may be tracked on an Open Item or Balance Forward basis - and you can switch between these at any time. Collecting money owed by customers is critical to cashflow and business survival. Disputed invoices may be placed on hold, allowing the balance owed to be more easily collected and unlimited free format notes can be recorded for each customer.

## Managing overdue accounts

Businesses today need to offer more flexible payment terms - which may vary for particular sales to individual customers. Accounts Receivable allows the default customer payment terms for each invoice to be modi-



"Very, very responsive!"



fied as they are entered. Greentree tracks invoices so you know exactly when each invoice is due for payment. Additionally customer credit limits can be defined as a total and/or each overdue period.

### Recurring invoices

If your company has a requirement for recurring invoices, these may be defined just once and automatically generated when required. This gives easy control over areas such as rental charges or maintenance billing.

### Multiple delivery addresses

With up to 999 delivery addresses per customer, you are assured of being able to cope with almost any number of customer locations or delivery instructions. Each address may also include a contact person, fax and phone numbers and even a run and drop number to assist in delivery scheduling.

### Sophisticated discount options

Both invoice and statement discounts are available, so that discounts to a customer may be provided on an individual invoice line or as an incentive for early account payment. A wide range of discount or special pricing



### Related Modules



- Foreign Currency
- eReporting
- Transaction Analysis
- Debt Collection
- Advanced Security
- Workflow Designer
- WebStore
- Analytics
- Sales Orders
- Contacts & Relationships
- Approvals & Alerts
- General Ledger
- Direct Debits
- Refunds

arrangements may be defined for selected customers or customer groups. This may include quantity discounts and/or a discount or price, which applies within a specific date range only.

### Sales analysis

Greentree captures detailed sales analysis information, including analysis by user defined Customer, Inventory and Transaction Trees. Using links to a number of industry standard data warehousing tools including Microsoft Office Excel®, allows you to view profit and sales trends through multiple levels and from different angles with complete flexibility. You are then able to control and really understand where your sales strengths and challenges are.

### Collect cash on time

Greentree's Direct Debit module offers the fastest, secure and most efficient way to collect Accounts Receivable funds on time, automatically and at the same time lowering the costs to process and administer. Enjoy total control, improved cash flow and greater customer satisfaction and retention.

### CLIENT SPOTLIGHT: Lyttelton Engineering

Lyttelton Engineering has been an integral part of the Port of Lyttelton since 1953 and is one of the province's leading marine and industrial engineering / fabrication facilities. The present private company was formed in 1991 and is now one of Canterbury's largest engineering companies and has proven itself to be one of the province's leading marine and industrial/fabrication facilities.



The business is structured to undertake work in 3 different areas. These are ship repairs, heavy steel fabrication & machining and industrial site work. Major specialist products within these areas include boiler manufacture, installation and servicing, supply of ski lifts and aerial ropeways, and the manufacture and installation of modular aluminium stairs and walkways.

For more information visit: [www.lytteng.co.nz](http://www.lytteng.co.nz)



"Very, very flexible!"

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“Very, very integrated!”

Greentree is modular, with all business functions totally integrated. This provides you with a wide variety of modules and sub-modules that afford options rarely found in other packages. You purchase the pieces that you need, effectively matching the system to fit your business. Choose from: Financials, Job Costing, Supply Chain & Distribution, Manufacturing, Human Resources, Customer Relationship Management (CRM), Service & Asset Management, Business Intelligence, Retail, Workflow-Business Process Management and eBusiness.

Greentree is a **flexible** solution, readily adapting across a broad range of industries and business types. Businesses are provided with a **powerful**, extremely cost-effective system that has consistently proven itself capable of managing change and growing business potential.

With simple, smart thinking at your fingertips, Greentree provides the ultimate seamless business-building environment. Exploit its accuracy in business metrics, challenge its capability to deliver empowering information. Rely on the one highly **responsive** solution to efficiently streamline your internal processes resulting in increased manageability and productivity across all areas of your enterprise.

**What’s the difference to any other software solution? Greentree is the most responsive business software product available, providing a source of competitive advantage to help you drive your business to the next level!**

