

# SUPPLY CHAIN & DISTRIBUTION **SUPPLY CHAIN**



## Greentree® Supply Chain

Meeting demanding lead times while maintaining optimal inventory levels can present immense challenges to purchasing and logistic departments not equipped with the best tools available. Greentree's Supply Chain Management (SCM) suite of modules assures precision execution of the supply process, from request through to delivery, is achievable.

### Related Modules

- Requisitions
- Approvals
- Catalogues
- Inventory Sourcing
- Analytics
- Inventory
- Purchase Orders
- Sales Orders
- EDI



### Direct bottom line impact

By harnessing the powerful capabilities of Greentree's Inventory module, SCM can play a fundamental role in lowering the inventory carried by your organisation. SCM puts your organisation a step closer to suppliers and allows informed decisions to be made on purchasing strategies for customers, jobs and cyclical replenishment orders.

### Immediate financial, distribution & job cost updates

Like all Greentree suites, updates via SCM are reflected across the system immediately, ensuring information is up to date organisation wide.

The SCM suite provides immediate updates to the Purchase Order module, as well as the General Ledger, Accounts Payable, Inventory and Job Costing modules.

### Enhanced control and increased visibility

By providing a managed and visible process for purchasing requests, combined with flexible analysis of sales results, your organisation can ensure that you are achieving optimum purchasing power and maximising the opportunities to exceed customer expectations.

## Requisitions

Supply Chain functionality is initiated by the creation of a requisition. The requisition represents a request for goods or services to the purchasing department and once generated, resides in a central repository with all other requisitions. A requisition accommodates an array of specifications regarding the requirements of the request including: required date, priority, location, branch, preferred supplier, detailed line items and delivery/contact information.



"Very, very familiar!"



"We looked at Microsoft Great Plains, but there was nothing in Great Plains that we could not do in Greentree and Greentree was by far the more cost-effective choice."

*Eric Gillott, Financial Accountant - A S Wilcox*

### Tight spending controls

With all procurement passing through the Purchasing Department for approval, the management team can tightly monitor and control requisition spending. SCM produces detailed summary reports that allow purchasing controllers to break down requisition information using a number of parameters or ranges, such as branch, status, supplier or date.

### Consolidation

Centralising the requisition process can lead to significant cost reductions in the procurement process. By consolidating orders across branches, purchasing departments have enhanced flexibility to meet minimum order quantities, receive volume discounts and reduce freight costs.

### Security

Greentree's Requisitions module utilises the highly versatile security structure found in all Greentree mod-

ules. When applicable, security administrators can utilise generalised 'team-based' rules to specify a department or team's ability to either view or edit requisitions, and generate purchase orders or transfers.

## Approvals

### Another layer of control

Using the Approvals options in the Requisitions module can significantly enhance the level of control in the procurement process. As employees enter requisitions, approvals can be used to route each one to a supervisor with permission to approve or reject the submission.

Once presented for approval, users can approve, partially approve specific line items, or reject a requisition. Depending on the level of control required, approvals can be configured so that the line items on the requisition

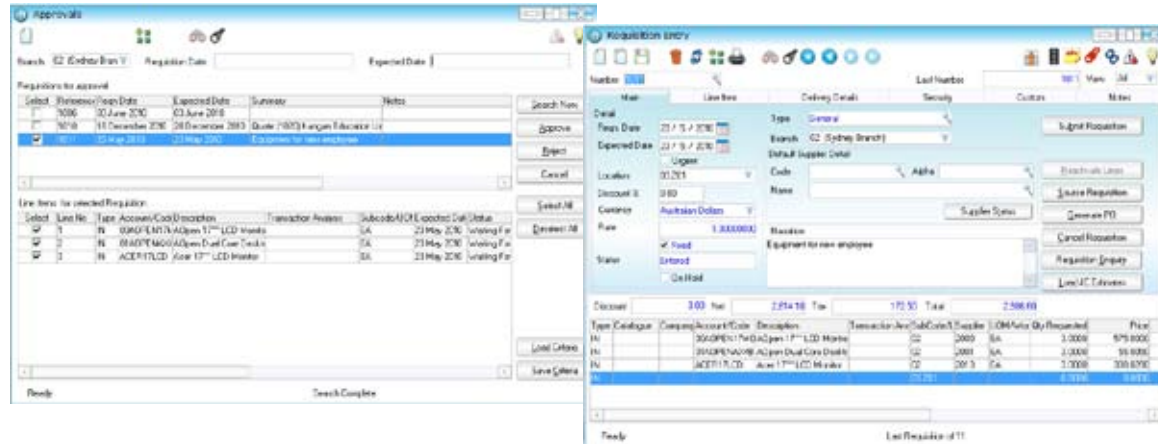


### Key Benefits

- Internet enabled
- Direct bottom line impact
- Immediate updates
- Enhanced control
- Integrated operations

"Very, very responsive!"





### Related Modules

- Inventory
- Sales Orders
- Job Costing
- Purchase Orders
- Workflow
- eRequisitions
- Approvals & Alerts
- MRP
- QlikView for Greentree



require approval along with the entire requisition document needing to be approved before it progresses to purchasing. Each employee can be assigned a minimum and maximum dollar value that they are able to make approval decisions upon.

## Catalogues

Greentree Catalogues enhances the SCM suite by providing a complete database of products and services available from the organisation's suppliers. Using the Catalogues module allows you to feel confident that the item ordered from the supplier will serve the purpose for which it is required.

A catalogue item can be linked to Inventory code or General Ledger expense code to improve the accuracy and simplicity of the requisition process. Supplier catalogues can be imported directly into the Greentree database meaning that the set-up time and resources are minimised.

## Inventory Sourcing

Purchasing departments can optionally use Inventory Sourcing to analyse the unprocessed requisitions and allow Greentree to suggest the optimal manner in which to acquire the items.

These options include, transfers from remote warehouses, using inventory available within the local warehouse or raising a purchase order, or a composite of all three methods to fulfil the requisition.

The criteria to be respected in the suggested fulfilment breakdown are user-definable. With Job-based organisations, the sourcing option can allocate existing inventory to meet the Job's requirements or issue a purchase order linked to the Job.



"Very, very powerful!"



## Analytics

Analytics contributes to the SCM suite by providing a powerful sales analysis reporting tool that enables Purchasing to easily generate complex sales analysis breakdowns. The Analytics interface provides a wide range of flexible filters, which are selected using convenient drop down selection menus and check boxes.

The filtering options include the ability to report by specific Inventory item, Customer or Sales Person. In addition, Branches, Analysis Trees or Inventory categories can be used. A range of performance measures can be selected such as sales, cost, profit or quantity. The data can be quickly and easily viewed or printed from within the Analytics module, or exported for further analysis using OLAP tools for multi-dimensional analysis.

“We’ve got big companies who have a lot of stores nationally set up as parent companies with child accounts. Now we can run reports and see sales in individual stores. Pulling out single-store figures in the previous system was just horrendous, now it’s easy as can be!”

*Trevor Porter, Financial Controller – Technika*

### CLIENT SPOTLIGHT: TECHNIKA

**TECHNIKA**

Technika imports and distributes around Australia high-quality home appliances from Italian manufacturers. Innovative tooling sets Technika appliances apart, while economies of scale make them affordable. The range of appliances includes ovens, patio heaters, dishwashers and rangehoods. The Victoria-based company has a wide retail partner network, as well as a nationwide service network. The company has built up a solid reputation for its appliances, and they are now often included as part of a package when builders sell new homes.

For more information visit: [www.technika.com.au](http://www.technika.com.au)

“Very, very integrated!”





“Very, very integrated!”

Greentree is modular, with all business functions totally **integrated**. This provides you with a wide variety of modules and sub-modules that afford options rarely found in other packages. You purchase the pieces that you need, effectively matching the system to fit your business. Choose from: Financials, Job Costing, Supply Chain & Distribution, Manufacturing, Human Resources, Customer Relationship Management (CRM), Service & Asset Management, Business Intelligence, Retail, Workflow-Business Process Management and eBusiness.

Greentree is a **flexible** solution, readily adapting across a broad range of industries and business types. Businesses are provided with a **powerful**, extremely cost-effective system that has consistently proven itself capable of managing change and growing business potential.

With simple, smart thinking at your fingertips, Greentree provides the ultimate seamless business-building environment. Exploit its accuracy in business metrics, challenge its capability to deliver empowering information. Rely on the one highly **responsive** solution to efficiently streamline your internal processes resulting in increased manageability and productivity across all areas of your enterprise.

What’s the difference to any other software solution? Greentree is the most responsive business software product available, providing a source of competitive advantage to help you drive your business to the next level!

